## OPTIEMUS INFRACOM LIMITED

## (Formerly Akanksha Cellular Limited)

Reg. Office: K-20, IInd Floor, Lajpat Nagar-II, New Delhi-110024

STATEMENT OF STANDALONE UN- AUDITED FINANCIAL RESULTS FOR THE QUARTER \& NINE MONTHS ENDED ON 31 DECEMBER, 2012

| PART-I |  |  |  |  | (Amt in Lacs except EPS and shareholding data) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars | $\begin{array}{\|c\|} \hline 3 \text { months ended } \\ \text { on } 31.12 .2012 \end{array}$ | Preceding 3 months ended on 30.09.2012 | Corresponding 3 months ended 31.12.2011 | Year to date figure for the current period ended on 31.12.2012 | Year to date figure for the previous year ended on 31.12.2011 | Previous Accounting year ended on 31.03 .2012 |
|  |  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1 | Income from operations |  |  |  |  |  |  |
|  | (a) Net Sales /Income from operations (Net of Excies Duty) | 73,436.31 | 63,361.75 | 51,606.48 | 196,228.24 | 126,377.90 | 185,219.02 |
|  | (b) other operating income | 337.61 | 181.29 | 1,430.22 | 741.83 | 3,511.40 | 5,447.97 |
|  | Total income from operations (net) | 73,773.92 | 63,543.04 | 53,036.70 | 196,970.07 | 129,889.30 | 190,666.99 |
| 2 | Expenses |  |  |  |  |  |  |
|  | (a) Increase/decrease in stock in trade and work in progress | (332.93) | 288.86 | 1,375.03 | 712.13 | 1,211.19 | (59.58) |
|  | (b) Cost of materials consumed | - | - | - | - | - |  |
|  | (c) Purchases of traded goods | 68,620.50 | 58,457.21 | 45,664.18 | 181,489.57 | 113,928.21 | 169,915.29 |
|  | (d) Direct Expences | 2,263.74 | 2,022.82 | 2,905.36 | 6,101.83 | 7,378.09 | 10,919.76 |
|  | (e) Employee Cost | 456.24 | 392.92 | 337.03 | 1,189.26 | 914.98 | 1,291.69 |
|  | (f) Depreciation and amortisation expense | 159.81 | 159.05 | 272.22 | 474.93 | 564.55 | 623.13 |
|  | (g) Legal \& Professional Charges | 68.61 | 54.48 | 108.38 | 256.61 | 193.41 | 247.76 |
|  | (h) Selling \& Distribution Expences | 212.16 | 213.59 | 487.73 | 653.41 | 930.27 | 1,559.81 |
|  | (i) Operating and Other Expences | 227.79 | 240.14 | 310.45 | 680.06 | 760.96 | 782.24 |
|  | Total expenses | 71,675.92 | 61,829.08 | 51,460.38 | 191,557.80 | 125,881.66 | 185,280.10 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | 2,098.00 | 1,713.97 | 1,576.32 | 5,412.27 | 4,007.64 | 5,386.89 |
| 4 | Other income | 3.42 | 3.72 | 9.35 | 14.47 | 50.59 | 234.70 |
| 5 | Profit / (Loss) from ordinary activities before finance costs and exceptional items ( $3+4$ ) | 2,101.42 | 1,717.69 | 1,585.67 | 5,426.74 | 4,058.23 | 5,621.59 |
| 6 | Finance costs | 727.65 | 622.67 | 403.14 | 2,021.20 | 1,163.21 | 1,574.76 |
| 7 | Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6) | 1,373.77 | 1,095.03 | 1182.53 | 3405.53 | 2895.02 | 4,046.83 |
| 8 | Exceptional items | - | - | - | - |  | - |
| 9 | Profit / (Loss) from ordinary activities before tax (7 $+8)$ | 1,373.77 | 1095.03 | 1182.53 | 3405.53 | 2895.02 | 4,046.83 |
| 10 | Net Profit / (Loss) from ordinary activities after tax (910) | 318.53 | 414.18 | 461.77 | 1,194.48 | 982.17 | 1,233.43 |
| 11 |  | 1,055.24 | 680.85 | 720.76 | 2211.05 | 1912.85 | 2,813.40 |
| 2 | Extraordinary items (net of tax expense) | - | 38.15 |  | 38.15 |  |  |
|  | Net Profit / (Loss) for the period (11-12) | 1,055.24 | 642.70 | 720.76 | 2172.90 | 1912.85 | 2813.40 |
| 4 | Share of profit / (loss) of associates* | - | - |  | - |  |  |
| 15 | Minority interest * | - | - |  | - |  |  |
| 16 | Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13-14-15) * | 1,055.24 | 642.70 | 720.76 | 2172.90 | 1912.85 | 2813.40 |
| 7 | Paid-up equity share capital (Face Value of the Share shall be indicated) | $\begin{array}{r} 858141910 \\ (85814191 @ \\ \text { Rs. } 10 \text { each } \\ \text { shares }) \\ \hline \end{array}$ | $\begin{array}{\|r\|} \hline 858141910 \\ \hline \text { (85814191 @ Rs. } \\ 10 \text { each shares) } \end{array}$ | $\begin{array}{r} 858141910 \\ \text { (85814191 @ Rs. } \\ 10 \text { each shares) } \end{array}$ | $\begin{array}{r} 858141910(85814191 \\ @ \text { Rs. } 10 \text { each shares) } \end{array}$ | $\begin{array}{r} \hline 858141910 \\ \text { (85814191 @ Rs. } 10 \\ \text { each shares) } \end{array}$ | 858141910 (85814191 @ Rs. 10 each shares) |
| 18 | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year |  |  |  |  |  | 2645.54 |
| 19 i | Earnings per share (before extraordinary items) (not annualised): |  |  |  |  |  |  |
|  | (a) Basic | 1.23 | 0.79 | 0.84 | 2.58 | 2.23 | 3.28 |
|  | (b) Diluted | 1.23 | 0.79 | 0.84 | 2.58 | 2.23 | 3.28 |
| 19ii | Earnings per share (after extraordinary items) (not annualised): |  |  |  |  |  |  |
|  | (a) Basic | 1.23 | 0.75 | 0.84 | 2.53 | 2.23 | 3.28 |
|  | (b) Diluted | 1.23 | 0.75 | 0.84 | 2.53 | 2.23 | 3.28 |

PART II
A. SELECTED INFORMATION AS PER CLAUSE 41 OF THE LISING AGREEMENT

|  | Particulars | 3 months ended on 31.12.2012 | $\begin{array}{\|c} \hline 3 \text { months ended } \\ \text { on } 30.09 .2012 \end{array}$ | Corresponding 3 months ended 31.12.2011 | Year to date figure for the current period ended on 31.12.2012 | Year to date figure for the previous year ended on 31.12.2011 | Previous Accounting year ended on 31.03 .2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| 1 | Public shareholding |  |  |  |  |  |  |
|  | - Number of Shares | 21513650 | 21513650 | 21513650 | 21513650 | 21513650 | 21513650 |
|  | - Percentage of shareholding | 25.07 | 25.07 | 25.07 | 25.07 | 25.07 | 25.07 |
| 2 | Promoters and Promoter Group Shareholding** |  |  |  |  |  |  |
|  | a) Pledged/Encumbered |  |  |  |  |  |  |
|  | - Number of shares | 25744257 | 25744257 | - | 25744257 | - | 25744257 |
|  | - Percentage of shares (as a \% of the total shareholding of promoters and promoter group) | 40.04 | 40.04 | - | 40.04 | - | 40.04 |
|  | - Percentage of shares (as a \% of the total share capital of the company) | 30.00 | 30.00 | - | 30.00 | - | 30.00 |
|  | b) Non- encumbered |  |  |  |  |  |  |
|  | - Number of shares | 38556284 | 38556284 | 64300541 | 38556284 | 64300541 | 38556284 |
|  | - Percentage of shares (as a \% of the total shareholding of promoters and promoter group) | 59.97 | 59.97 | 100 | 59.97 | 100 | 59.97 |
|  | - Percentage of shares (as a \% of the total share capital of the company) | 44.93 | 44.93 | 74.93 | 44.93 | 74.93 | 44.93 |
| B | INVESTORS COMPLAINTS |  |  |  |  | As on 31.12.2012 |  |
|  | Pending at the beginning of the quarter |  |  |  |  | 1 |  |
|  | Recevied during the quarter |  |  |  |  | 0 |  |
|  | Disposed of During the quarter |  |  |  |  | 1 |  |
|  | Remaining unresloved at the end of the quarter |  |  |  |  | 0 |  |

SEGMENT WISE RESULTS AS PER CLAUSE 41 OF THE LISTING AGREEMENT ARE AS FOLLOWS:

| Particulars |  | $\begin{gathered} \hline 3 \text { months ended } \\ \text { on } 31.12 .2012 \end{gathered}$ | $\begin{array}{\|c\|} \hline 3 \text { months ended } \\ \text { on } 30.09 .2012 \end{array}$ | Corresponding 3 months ended 31.12.2011 | Year to date figure for the current period ended on 31.12.2012 | Year to date figure for the previous year ended on 31.12.2011 | March 31, 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| I. | Segment Revenue |  |  |  |  |  |  |
|  | a) Telecommunications-Mobile Handset and Accessories | 73,770.36 | 63,517.54 | 53,010.76 | 196,921.51 | 129,823.07 | 190,586.10 |
|  | b) Construction Business | 3.56 | 25.50 | 25.94 | 48.55 | 66.23 | 80.88 |
|  | Total | 73,773.92 | 63,543.04 | 53,036.70 | 196,970.07 | 129,889.30 | 190,666.98 |
|  | Less: Inter Segment Revenue | - |  |  |  |  |  |
|  | Net Sales/Income From Operations | 73,773.92 | 63,543.04 | 53,036.70 | 196,970.07 | 129,889.30 | 190,666.98 |
| II. | Segment Results befor Interest \& Tax for each segment |  |  |  |  |  |  |
|  | a) Telecommunications-Mobile Handset and Accessories | 2,127.37 | 1,733.89 | 1,620.47 | 5,535.91 | 4,142.50 | 5,529.84 |
|  | b) Construction Business | (29.37) | (19.92) | (44.15) | (123.65) | (134.86) | (142.95) |
|  | TOTAL | 2,098.00 | 1,713.97 | 1,576.32 | 5,412.27 | 4,007.64 | 5,386.89 |
|  | Less: (a) Interest | 727.65 | 622.67 | 403.14 | 2,021.20 | 1,163.21 | 1,574.76 |
|  | (b) Other un-allocable expenditure net off un-allocable income | (3.42) | (3.72) | (9.35) | (14.47) | (50.59) | (234.70) |
|  | Total Profit before Tax | 1,373.77 | 1,095.03 | 1,182.53 | 3,405.53 | 2,895.02 | 4,046.83 |
| III. | Capital employed (Segment Assets-Segment Liabilities) | Since Fixed Assets used in the Company's Business can not be specifically identified with any of the reportable segments as these are used interchangeably among segments, segmentwise disclosure on capital employed has not been furnished. |  |  |  |  |  |

## Notes:

1. The above financial results have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on February 06, 2013
2. Figures for previous year/period have been re-grouped, re-arranged and re-classified whenever necessary to make them comparable.
3. The above results are on stand alone basis
4. During the quarter under review the Bombay Stock Exchenge Limited has changed the name of Company as Optiemus Infracom Limited in its record.
5. The Statutory Auditors have carried out the limited review on the above un-audited financial results in terms of Clause 41 of the listing agreement
