

## **OPTIEMUS INFRACOM LIMITED**

(Formerly Akanksha Cellular Limited)

Reg. Office: K-20, IInd Floor, Lajpat Nagar-II, New Delhi-110024

## STATEMENT OF <u>STANDALONE UN- AUDITED</u> FINANCIAL RESULTS FOR THE <u>QUARTER & NINE MONTHS ENDED ON 31 DECEMBER, 2012</u>

| PART-I |  |                                 |  | (Amt in Lacs except EPS and shareholding data) |  |   |   |
|--------|--|---------------------------------|--|--|--|---|---|
|        |  | 3 months ended<br>on 31.12.2012 | Preceding 3<br>months ended<br>on 30.09.2012 | Corresponding 3<br>months ended<br>31.12.2011  | Year to date figure for<br>the current period<br>ended on 31.12.2012 | Year to date figure<br>for the previous year<br>ended on 31.12.2011 | Previous<br>Accounting year<br>ended on<br>31.03.2012 |
|        |  | Unaudited                       | Unaudited                                    | Unaudited                                      | Unaudited  | Unaudited   | Audited   |
|        | ncome from operations  |                                 |  |  |  |   |   |
| C      | a) Net Sales /Income from operations (Net of Excies<br>Duty)   | 73,436.31                       | 63,361.75                                    | 51,606.48                                      | 196,228.24   | 126,377.90  | 185,219.02  |
|        | <ul><li>b) other operating income</li></ul>  | 337.61                          | 181.29                                       | 1,430.22                                       | 741.83   | 3,511.40  | 5,447.97  |
|        | otal income from operations (net)  | 73,773.92                       | 63,543.04                                    | 53,036.70                                      | 196,970.07   | 129,889.30  | 190,666.99  |
| (;     | xpenses<br>a) Increase/decrease in stock in trade and work in<br>progress  | (332.93)                        | 288.86                                       | 1,375.03                                       | 712.13   | 1,211.19  | (59.58)   |
| (      | b) Cost of materials consumed  | -                               | -  | -  | -  | -   | -   |
| (      | c) Purchases of traded goods   | 68,620.50                       | 58,457.21                                    | 45,664.18                                      | 181,489.57   | 113,928.21  | 169,915.29  |
| (      | d) Direct Expences   | 2,263.74                        | 2,022.82                                     | 2,905.36                                       | 6,101.83   | 7,378.09  | 10,919.76   |
| (•     | e) Employee Cost   | 456.24                          | 392.92                                       | 337.03   | 1,189.26   | 914.98  | 1,291.69  |
| (1     | f) Depreciation and amortisation expense   | 159.81                          | 159.05                                       | 272.22   | 474.93   | 564.55  | 623.13  |
| ()     | g) Legal & Professional Charges  | 68.61                           | 54.48  | 108.38   | 256.61   | 193.41  | 247.76  |
| (      | h) Selling & Distribution Expences   | 212.16                          | 213.59                                       | 487.73   | 653.41   | 930.27  | 1,559.81  |
| (i     | i) Operating and Other Expences  | 227.79                          | 240.14                                       | 310.45   | 680.06   | 760.96  | 782.24  |
| Т      | otal expenses  | 71,675.92                       | 61,829.08                                    | 51,460.38                                      | 191,557.80   | 125,881.66  | 185,280.10  |
|        | Profit / (Loss) from operations before other income,<br>inance costs and exceptional items (1-2)                       | 2,098.00                        | 1,713.97                                     | 1,576.32                                       | 5,412.27   | 4,007.64  | 5,386.89  |
|        | Dther income   | 3.42                            | 3.72   | 9.35   | 14.47  | 50.59   | 234.70  |
| c      | Profit / (Loss) from ordinary activities before finance<br>costs and exceptional items (3 + 4)                         | 2,101.42                        | 1,717.69                                     | 1,585.67                                       | 5,426.74   | 4,058.23  | 5,621.59  |
|        | inance costs   | 727.65                          | 622.67                                       | 403.14   | 2,021.20   | 1,163.21  | 1,574.76  |
| c      | Profit / (Loss) from ordinary activities after finance<br>costs but before exceptional items (5 - 6)                   | 1,373.77                        | 1,095.03                                     | 1182.53  | 3405.53  | 2895.02   | 4,046.83  |
|        | xceptional items   | -                               | -  | -  | -  |   | -   |
|        | Profit / (Loss) from ordinary activities before tax (7<br>- 8)   | 1,373.77                        | 1095.03                                      | 1182.53  | 3405.53  | 2895.02   | 4,046.83  |
|        | ax expense   | 318.53                          | 414.18                                       | 461.77   | 1,194.48   | 982.17  | 1,233.43  |
| 1      | Net Profit / (Loss) from ordinary activities after tax (9 -<br>.0)   | 1,055.24                        | 680.85                                       | 720.76   |  | 1912.85   | 2,813.40  |
|        | xtraordinary items (net of tax expense)  | -                               | 38.15  | -  | 38.15  |   | -   |
|        | Net Profit / (Loss) for the period (11 - 12)   | 1,055.24                        | 642.70                                       | 720.76   | 2172.90  | 1912.85   | 2813.40   |
|        | hare of profit / (loss) of associates*   | -                               | -  | -  | -  |   | -   |
|        | Ainority interest *  | -                               | -  | -  | -  |   | -   |
|        | Net Profit / (Loss) after taxes, minority interest and<br>hare of profit / (loss) of associates (13 - <u>14 -15)</u> * | 1,055.24                        | 642.70                                       | 720.76   | 2172.90  | 1912.85   | 2813.40   |
|        | Paid-up equity share capital (Face Value of the Share  | 858141910                       | 858141910                                    |  | 858141910 (85814191  | 858141910   |   |
| s      | hall be indicated)   | (85814191 @                     | -  | (85814191 @ Rs.                                | @ Rs. 10 each shares)  | (85814191 @ Rs. 10  | (85814191 @ Rs. 10                                    |
|        |  | Rs. 10 each                     | 10 each shares)                              | 10 each shares)                                |  | each shares)  | each shares)  |
|        | Reserve excluding Revaluation Reserves as per balance<br>heet of previous accounting year                              | shares)                         |  | -  |  |   | 2645.54   |
| 19 i E | ancet of previous accounting year<br>Farnings per share (before extraordinary items) (not<br>Innualised):              |                                 |  |  |  |   |   |
|        | a) Basic   | 1.23                            | 0.79   | 0.84   | 2.58   | 2.23  | 3.28  |
|        | b) Diluted   | 1.23                            | 0.79   | 0.84   |  | 2.23  | 3.28  |
| 19ii E | Carnings per share (after extraordinary items) (not innualised):   |                                 |  |  |  |   |   |
|        | a) Basic   | 1.23                            | 0.75   | 0.84   | 2.53   | 2.23  | 3.28  |
|        | b) Diluted   | 1.23                            | 0.75   | 0.84   |  | 2.23  | 3.28  |

| PART II   |                                 |                                 |   |  |   |   |
|---|---------------------------------|---------------------------------|---|--|---|---|
| A. SELECTED INFORMATION AS PER CLAUSE 41 C  |                                 | -                               |   |  |   |   |
| Particulars   | 3 months ended<br>on 31.12.2012 | 3 months ended<br>on 30.09.2012 | Corresponding 3<br>months ended<br>31.12.2011 | Year to date figure for<br>the current period<br>ended on 31.12.2012 | Year to date figure<br>for the previous year<br>ended on 31.12.2011 | Previous<br>Accounting year<br>ended on<br>31.03.2012 |
| PARTICULARS OF SHAREHOLDING   |                                 |                                 |   |  |   |   |
| 1 Public shareholding   |                                 |                                 |   |  |   |   |
| - Number of Shares  | 21513650                        | 21513650                        | 21513650                                      | 21513650   | 21513650  | 2151365   |
| - Percentage of shareholding  | 25.07                           | 25.07                           | 25.07   | 25.07  | 25.07   | 25.0  |
| 2 Promoters and Promoter Group Shareholding**   |                                 |                                 |   |  |   |   |
| a) Pledged/Encumbered   |                                 |                                 |   |  |   |   |
| - Number of shares  | 25744257                        | 25744257                        | -   | 25744257   | -   | 2574425   |
| - Percentage of shares (as a % of the total shareholding of promoters and promoter group)                       | 40.04                           | 40.04                           | -   | 40.04  | -   | 40.04   |
| - Percentage of shares (as a % of the total share capital of the company)                                       | 30.00                           | 30.00                           | -   | 30.00  | -   | 30.00   |
| b) Non- encumbered  |                                 |                                 |   |  |   |   |
| - Number of shares  | 38556284                        | 38556284                        | 64300541                                      | 38556284   | 64300541  | 3855628   |
| <ul> <li>Percentage of shares (as a % of the total shareholding<br/>of promoters and promoter group)</li> </ul> | 59.97                           | 59.97                           | 100   | 59.97  | 100   | 59.9  |
| - Percentage of shares (as a % of the total share capital of the company)                                       | 44.93                           | 44.93                           | 74.93   | 44.93  | 74.93   | 44.9  |
| B INVESTORS COMPLAINTS  | As on 31.12.2012                |                                 |   |  |   |   |
| Pending at the beginning of the quarter   |                                 |                                 |   | 1  |   |   |
| Recevied during the quarter   |                                 |                                 |   | 0  |   |   |
| Disposed of During the quarter  | 1                               |                                 |   |  |   |   |
| Remaining unresloved at the end of the quarter  |                                 | 0                               |   |  |   |   |
| SEGMENT WISE RESULTS AS PER CLAUSE 41 OF TH   | E LISTING AGR                   | EEMENT ARE A                    | S FOLLOWS:                                    | •  |   |   |
| Particulars   | 3 months ended<br>on 31.12.2012 | 3 months ended<br>on 30.09.2012 | Corresponding 3<br>months ended<br>31.12.2011 | Year to date figure for<br>the current period<br>ended on 31.12.2012 | Year to date figure<br>for the previous year<br>ended on 31.12.2011 | March 31, 2012  |
|   | Unaudited                       | Unaudited                       | Unaudited                                     | Unaudited  | Unaudited   | Audited   |

|      |   |           |           | 31.12.2011 | ended on 31.12.2012 | ended on 31.12.2011                                   |            |
|------|---|-----------|-----------|------------|---------------------|---|------------|
|      |   | Unaudited | Unaudited | Unaudited  | Unaudited           | Unaudited   | Audited    |
| ١.   | Segment Revenue   |           |           |            |                     |   |            |
|      | a) Telecommunications-Mobile Handset and Accessories              | 73,770.36 | 63,517.54 | 53,010.76  | 196,921.51          | 129,823.07  | 190,586.10 |
|      | b) Construction Business  | 3.56      | 25.50     | 25.94      | 48.55               | 66.23   | 80.88      |
|      | Total   | 73,773.92 | 63,543.04 | 53,036.70  | 196,970.07          | 129,889.30  | 190,666.98 |
|      | Less: Inter Segment Revenue                                       | -         | -         | -          |                     |   | -          |
|      | Net Sales/Income From Operations                                  | 73,773.92 | 63,543.04 | 53,036.70  | 196,970.07          | 129,889.30  | 190,666.98 |
| 11.  | Segment Results befor Interest & Tax for each<br>segment          |           |           |            |                     |   |            |
|      | a) Telecommunications-Mobile Handset and Accessories              | 2,127.37  | 1,733.89  | 1,620.47   | 5,535.91            | 4,142.50  | 5,529.84   |
|      | b) Construction Business  | (29.37)   | (19.92)   | (44.15)    | (123.65)            | (134.86)  | (142.95)   |
|      | TOTAL   | 2,098.00  | 1,713.97  | 1,576.32   | 5,412.27            | 4,007.64  | 5,386.89   |
|      | Less: (a) Interest  | 727.65    | 622.67    | 403.14     | 2,021.20            | 1,163.21  | 1,574.76   |
|      | (b) Other un-allocable expenditure net off un-allocable<br>income | (3.42)    | (3.72)    | (9.35)     | (14.47)             | (50.59)   | (234.70)   |
|      | Total Profit before Tax   | 1,373.77  | 1,095.03  | 1,182.53   | 3,405.53            | 2,895.02  | 4,046.83   |
| 111. | Capital employed (Segment Assets-Segment<br>Liabilities)          |           |           |            |                     | tified with any of the rep<br>on capital employed has | -          |

Notes :

1. The above financial results have been duly reviewed by Audit Committee and approved by the Board of Directors at their meeting held on February 06, 2013

2. Figures for previous year/period have been re-grouped, re-arranged and re-classified whenever necessary to make them comparable.

3. The above results are on stand alone basis

4. During the quarter under review the Bombay Stock Exchenge Limited has changed the name of Company as Optiemus Infracom Limited in its record.

5. The Statutory Auditors have carried out the limited review on the above un-audited financial results in terms of Clause 41 of the listing agreement.